



CMAA
SOUTHERN CALIFORNIA CHAPTER

JOINT LEGAL AND EDUCATION SEMINAR

December 12, 2018

California P3 Projects

LAX Automated People Mover - UC Merced 2020 Campus Expansion - Long Beach Civic Center - Carlsbad Seawater Desalination Plant - Rialto Water System - Long Beach Courthouse - Santa Paula Water Concession - SR 125 South Highway - 91 Express Lanes

- **Session 1: Project Selection: Which Projects are Right for P3 Delivery?**
 - Difference between P3 and DB, CMAR and other alternative delivery options
 - What is funded in a P3 by the private sector?
 - What are the advantages of P3 delivery to the public owner?
 - The steps an Owner needs to take a P3 project from conception to pre-RFQ phase

- **Session 2: Procurement: How to pick the right Developer and the right risk profile**
 - Pre-RFQ market sounding efforts / Industry Reviews
 - Shortlisting Process – what to look for?
 - One-on-one meetings
 - Draft RFP to Final RFP
 - Selection Criteria and Scoring Process

- **Session 3: P3 Execution: Design-Build and O&M Phases**
 - Owner and Developer relationship
 - Oversight by the Owner
 - Managing Changes
 - Operational Readiness
 - Long-term relationship during O&M Phase

GUEST SPEAKERS

Kim Daily, Senior Program Manager, Jacobs

Thirty-four year transportation and procurement engineering expert including technical advisor for design-build and public-private partnership tender documents on owner and contractor sides.

Dustin McKinney, General Engineering Consultant Project Manager, Jacobs

Twenty year leader supporting project operations on major and minor highway projects.

Marcelle Jones, Senior Program and Policy Advisor, Jacobs

Expert in due diligence assessments, evaluations and formulation of policy and strategic business decisions to advance complex infrastructure projects and operations

Charles Nicholas, Vice President-Innovative Project Delivery, Jacobs

Expert in strategic planning, technical due diligence and transaction advice delivered to public and private sector clients in North America

**Long Beach Marriott
4700 Airport Plaza Drive
Long Beach, CA, 90815**

**8:00 a.m. - 8:30 a.m. Registration,
Continental Breakfast & Networking**

8:30 a.m. - 11:30 a.m. Seminar

[Register Now](#)



Register by December 5
\$70/person CMAA Members - \$140/person Non-Members

Register After December 5
\$85/person CMAA Members - \$170/person Non-Members

Registration Policy: Payment must accompany registration, The Chapter does not invoice.

Cancellations must be made in writing 48 hours prior to event: sccmaa@cmaasc.org. No-shows and cancellations made after this deadline will not be refunded. Registration is non-transferable to another event, please send a substitute if you are unable to attend.

Sponsorships Available!

Email Sara Costin Mockus at sccmaa@cmaasc.org

