



# 1<sup>st</sup> Annual Small Business Summit

*“Strengthening Diverse Businesses to Win Work”*

Small Business Enterprise (SBE), Women Business Enterprise (WBE), Minority Business Enterprise (MBE), Disabled Veteran Business Enterprise (DVBE) and Disadvantaged Business Enterprise (DBE)



Advancing professional construction and program management worldwide

## The L.A. Hotel Downtown

333 S. Figueroa Street, Los Angeles, CA 90071

**Date: Thursday, June 1, 2017**

**Time: 11:00 AM – 5:00 PM**

**EMCEE:** Dominique DiPrima, Host/Producer/Broadcaster – 102.3 KJLH-FM (Invited)

### KEYNOTE SPEAKERS

Commissioner Heather Repenning – City of Los Angeles Board of Public Works  
Phil Washington – CEO, Metro

### PANELISTS

#### Owners

Arnice Lamb – Manager, Supplier Diversity Strategic Sourcing, The Walt Disney Company  
Commissioner Mike Davis – City of Los Angeles Board of Public Works  
David Van Dorpe – Deputy Dist. Engineer/Chief PM Division, Army Corps of Engineers  
Deborah Flint – CEO, Los Angeles World Airports\*  
Ali Poosti – Principal Engineer Division Manager, Los Angeles Sanitation (LASAN), City of Los Angeles Department of Public Works  
Heather Tomley – Port of Long Beach\*  
Jamaal Avilez – Procurement, Los Angeles World Airports  
Jeanet Owens – Sr. Executive Officer Project Management/Regional Rail Program Management, Metro  
John Arena – Business Outreach Program Manager, Metropolitan Water District of Southern California  
John Reamer, Jr. – Bureau of Contract Admin. Director, City of Los Angeles  
Mark Hovatter – Chief Facilities Executive, Los Angeles Unified School District  
Massood Eftekhari – Deputy Director, LA County Department of Public Works\*  
Rose Casey – Director, Highway Program, Orange County Transport. Authority

#### Large Businesses

Avygail Sanchez – Policy & Community Engagement Manager, Parsons  
Brett Barnett – Vice President, Psomas  
Bryan Payne – Associate Vice President, AECOM  
Darron Rolle – Inclusion Manager, Kiewit  
Dr. Giovanna Brasfield – Outreach and Diversity Manager, So Cal, Hensel Phelps  
Joseph (Joe) Seibold – Executive Vice President, ARCADIS  
Lisa Sachs – Managing Principal, Cumming  
Maureen (Mo) Hayes – W. Div. Govt. Relations & Bus. Develop. Leader, HNTB  
Paul LoNigro – Vice President, Jacobs  
Sophia Cavallas – Balfour Beatty  
Stephen Polechronis – Senior Vice President, AECOM  
Rachel Madison – West Division Marketing Lead, WSP USA

#### Small Businesses

Carlos Morgner – President Morgner CM  
Dev Krishnan – President, KKCS  
Peter Lim – Managing Director, PreScience Corporation  
Rebecca Jones – President, SafeworkCM  
Rubina Chaudhary – President, MARRS Services, Inc.  
Ryan Gales – CEO, Jenkins/Gales & Martinez, Inc.

\* Not yet confirmed

### SPONSORS

#### Platinum \$2,500

Balfour Beatty  
Hill International, Inc.  
Jacobs  
Los Angeles World Airports  
Metro  
Parsons  
WSP USA

#### Gold \$1,500

BRJ & Associates  
Merriwether & Williams  
Insurance Services  
Port of Long Beach

#### Silver \$1,000

Metropolitan Water  
District of Southern CA  
MTGL Testing Laboratories

#### Bronze \$500

AMC, Inc.  
O2EPCM, Inc.  
The Walt Disney Company

#### Program Printing

Image Quest Plus, LLC

#### Business Showcase Exhibitors \$750

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Hill International  
Jacobs  
Los Angeles County  
Department of Public Works  
LA Chapter of the DVBA  
Los Angeles Unified School District  
Los Angeles World Airports  
Manson Construction  
Merriwether & William  
Insurance Services  
Metro  
Metropolitan Water District of Southern CA  
National Association of  
Minority Contractors  
Orange County  
Transportation Authority  
Parsons  
Port of Long Beach  
WebcorBuilders  
WSP USA

#### Four Sessions

A: Lessons From the Past: “Small Business Successes & Failures”  
B: Strategies to Win the Work  
C: Preparing a Winning Proposal  
D: Teaming to Win the Work

#### Owner’s Panel

Client owners discussing small business challenges & solutions  
Certification by Representatives from Several Agencies  
Advantages of CCM/CMIT Certification with CMAA  
Networking with Agencies and Prime Companies

**Registration, Exhibition Hall Tables and Sponsorships are Still Available!!!**

For more information and to register online for this event, please visit our website at:

[www.cmaasc.org/events](http://www.cmaasc.org/events)